

Executive Summary For Downtown Retail

Prepared by Greater Des Moines Partnership

GREATER DES MOINES

		O PARTNERSHIP
	30 minutes	60 minutes
Population		
2010 Population	516,181	804,270
2020 Population	614,099	917,481
2024 Population	651,826	962,378
2029 Population	686,729	1,004,439
2010-2020 Annual Rate	1.75%	1.33%
2020-2024 Annual Rate	1.41%	1.13%
2024-2029 Annual Rate	1.05%	0.86%
2020 Male Population	49.1%	49.7%
2020 Female Population	50.9%	50.3%
2020 Median Age	36.0	36.0
2024 Male Population	49.8%	50.4%
2024 Female Population	50.2%	49.6%
2024 Median Age	36.3	36.4

In the identified area, the current year population is 651,826. In 2020, the Census count in the area was 614,099. The rate of change since 2020 was 1.41% annually. The five-year projection for the population in the area is 686,729 representing a change of 1.05% annually from 2024 to 2029. Currently, the population is 49.8% male and 50.2% female.

Median Age

Households

The median age in this area is 36.3, compared to U.S. median age of 39.3.

Historic East Village

Race and Ethnicity		
2024 White Alone	76.7%	79.4%
2024 Black Alone	6.7%	5.2%
2024 American Indian/Alaska Native Alone	0.4%	0.4%
2024 Asian Alone	5.0%	4.3%
2024 Pacific Islander Alone	0.1%	0.1%
2024 Other Race	3.6%	3.6%
2024 Two or More Races	7.5%	7.0%
2024 Hispanic Origin (Any Race)	9.3%	8.9%

Persons of Hispanic origin represent 9.3% of the population in the identified area compared to 19.6% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 50.0 in the identified area, compared to 72.5 for the U.S. as a whole.

nousenous		
2024 Wealth Index	100	96
2010 Households	202,196	314,873
2020 Households	243,021	361,962
2024 Households	259,456	382,103
2029 Households	275,661	402,341
2010-2020 Annual Rate	1.86%	1.40%
2020-2024 Annual Rate	1.55%	1.28%
2024-2029 Annual Rate	1.22%	1.04%
2024 Average Household Size	2.47	2.44

The household count in this area has changed from 243,021 in 2020 to 259,456 in the current year, a change of 1.55% annually. The fiveyear projection of households is 275,661, a change of 1.22% annually from the current year total. Average household size is currently 2.47, compared to 2.48 in the year 2020. The number of families in the current year is 160,120 in the specified area.



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Mortgage Income		
2024 Percent of Income for Mortgage	21.1%	20.8%
Median Household Income		
2024 Median Household Income	\$87,882	\$83,018
2029 Median Household Income	\$102,778	\$97,018
2024-2029 Annual Rate	3.18%	3.17%
Average Household Income		
2024 Average Household Income	\$118,038	\$111,750
2029 Average Household Income	\$135,106	\$128,227
2024-2029 Annual Rate	2.74%	2.79%
Per Capita Income		
2024 Per Capita Income	\$47,075	\$44,491
2029 Per Capita Income	\$54,322	\$51,478
2024-2029 Annual Rate	2.91%	2.96%
GINI Index		
2024 Gini Index	38.1	38.7
Households by Income		

Current median household income is \$87,882 in the area, compared to \$79,068 for all U.S. households. Median household income is projected to be \$102,778 in five years, compared to \$91,442 all U.S. households.

Current average household income is \$118,038 in this area, compared to \$113,185 for all U.S. households. Average household income is projected to be \$135,106 in five years, compared to \$130,581 for all U.S. households.

Current per capita income is \$47,075 in the area, compared to the U.S. per capita income of \$43,829. The per capita income is projected to be \$54,322 in five years, compared to \$51,203 for all U.S. households.

Housing		
2024 Housing Affordability Index	105	108
2010 Total Housing Units	216,455	338,437
2010 Owner Occupied Housing Units	143,141	220,104
2010 Renter Occupied Housing Units	59,055	94,769
2010 Vacant Housing Units	14,259	23,564
2020 Total Housing Units	259,502	388,248
2020 Owner Occupied Housing Units	162,905	243,199
2020 Renter Occupied Housing Units	80,116	118,763
2020 Vacant Housing Units	16,454	26,366
2024 Total Housing Units	278,272	411,456
2024 Owner Occupied Housing Units	174,705	258,230
2024 Renter Occupied Housing Units	84,751	123,873
2024 Vacant Housing Units	18,816	29,353
2029 Total Housing Units	295,512	433,018
2029 Owner Occupied Housing Units	186,992	274,865
2029 Renter Occupied Housing Units	88,668	127,476
2029 Vacant Housing Units	19,851	30,677
Socioeconomic Status Index		
2024 Socioeconomic Status Index	53.6	53.4

Currently, 62.8% of the 278,272 housing units in the area are owner occupied; 30.5%, renter occupied; and 6.8% are vacant. Currently, in the U.S., 57.9% of the housing units in the area are owner occupied; 32.1% are renter occupied; and 10.0% are vacant. In 2020, there were 259,502 housing units in the area and 6.3% vacant housing units. The annual rate of change in housing units since 2020 is 1.66%. Median home value in the area is \$295,582, compared to a median home value of \$355,577 for the U.S. In five years, median value is projected to change by 1.03% annually to \$311,075.



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	30 minutes	60 minutes
Population Summary		
2010 Total Population	516,181	804,270
2020 Total Population	614,099	917,481
2020 Group Quarters	10,964	30,084
2024 Total Population	651,826	962,378
2024 Group Quarters	10,998	30,108
2029 Total Population	686,729	1,004,439
2024-2029 Annual Rate	1.05%	0.86%
2024 Total Daytime Population	673,085	972,396
Workers	373,093	514,951
Residents	299,992	457,445
Household Summary		,
2010 Households	202,196	314,873
2010 Average Household Size	2.50	2.47
2020 Total Households	243,021	361,962
2020 Average Household Size	2.48	2.45
2024 Households	259,456	382,103
2024 Average Household Size	2.47	2.44
2029 Households	275,661	402,341
2029 Average Household Size	2.45	2.42
2024-2029 Annual Rate	1.22%	1.04%
2010 Families	131,256	202,676
2010 Average Family Size	3.08	3.03
2024 Families	160,120	233,710
2024 Average Family Size	3.15	3.11
2029 Families	168,774	244,158
2029 Average Family Size	3.14	3.10
2024-2029 Annual Rate	1.06%	0.88%
Housing Unit Summary	1.00 /0	0.007
2000 Housing Units	178,003	288,514
Owner Occupied Housing Units	66.8%	66.5%
Renter Occupied Housing Units	28.5%	28.5%
Vacant Housing Units	4.7%	5.0%
2010 Housing Units	216,455	338,437
Owner Occupied Housing Units	66.1%	65.0%
Renter Occupied Housing Units	27.3%	28.0%
Vacant Housing Units	6.6%	7.0%
2020 Housing Units	259,502	388,248
Owner Occupied Housing Units	62.8%	62.6%
Renter Occupied Housing Units	30.9%	30.6%
Vacant Housing Units	6.3%	6.8%
2024 Housing Units	278,272	411,456
Owner Occupied Housing Units	62.8%	62.8%
Renter Occupied Housing Units	30.5%	30.1%
Vacant Housing Units	6.8%	7.1%
2029 Housing Units	295,512	433,018
Owner Occupied Housing Units	63.3%	63.5%
Renter Occupied Housing Units	30.0%	29.4%
Vacant Housing Units	6.7%	7.1%
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Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.



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		PARINERSHIP
	30 minutes	60 minutes
2024 Households by Income		
Household Income Base	259,456	382,103
<\$15,000	5.6%	6.2%
\$15,000 - \$24,999	5.4%	5.9%
\$25,000 - \$34,999	5.1%	5.6%
\$35,000 - \$49,999	11.2%	11.4%
\$50,000 - \$74,999	15.6%	16.0%
\$75,000 - \$99,999	12.3%	12.7%
\$100,000 - \$149,999	19.0%	19.3%
\$150,000 - \$199,999	12.9%	11.5%
\$200,000+	12.9%	11.4%
Average Household Income	\$118,038	\$111,750
2029 Households by Income		
Household Income Base	275,661	402,341
<\$15,000	4.9%	5.4%
\$15,000 - \$24,999	4.2%	4.6%
\$25,000 - \$34,999	4.1%	4.5%
\$35,000 - \$49,999	9.6%	9.9%
\$50,000 - \$74,999	14.1%	14.6%
\$75,000 - \$99,999	11.4%	12.1%
\$100,000 - \$149,999	19.9%	20.4%
\$150,000 - \$199,999	16.6%	15.0%
\$200,000+	15.2%	13.5%
Average Household Income	\$135,106	\$128,227
2024 Owner Occupied Housing Units by Value	+	+
Total	174,696	258,189
<\$50,000	2.7%	3.4%
\$50,000 - \$99,999	3.3%	5.1%
\$100,000 - \$149,999	6.1%	8.2%
\$150,000 - \$199,999	12.4%	13.4%
\$200,000 - \$249,999	12.6%	13.1%
\$250,000 - \$299,999	14.1%	12.9%
\$300,000 - \$399,999	25.2%	21.5%
\$400,000 - \$499,999	11.1%	10.5%
\$500,000 - \$749,999	9.2%	8.7%
\$750,000 - \$999,999	2.4%	2.1%
\$1,000,000 - \$1,499,999	0.5%	0.6%
\$1,500,000 - \$1,999,999	0.2%	0.2%
\$2,000,000 +	0.2%	0.2%
Average Home Value	\$330,177	\$313,669
2029 Owner Occupied Housing Units by Value	\$550,177	\$515,005
Total	186,983	274,821
<\$50,000	2.5%	3.2%
\$50,000 - \$99,999	3.0%	4.6%
\$100,000 - \$149,999	5.6%	7.5%
\$150,000 - \$199,999	11.4%	12.4%
\$200,000 - \$249,999	11.6%	12.2%
\$250,000 - \$299,999	12.9%	12.0%
\$300,000 - \$399,999	26.8%	23.0%
\$400,000 - \$499,999	11.7%	11.3%
\$500,000 - \$749,999	10.7%	10.2%
\$750,000 - \$999,999	2.8%	2.5%
\$1,000,000 - \$1,499,999	0.6%	0.7%
\$1,500,000 - \$1,999,999	0.2%	0.2%
\$2,000,000 +	0.2%	0.2%
Average Home Value	\$344,442	\$329,151

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.



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		30 minutes	60 minutes
Median Household Income			
2024		\$87,882	\$83,018
2029		\$102,778	\$97,018
Median Home Value			
2024		\$295,582	\$275,923
2029		\$311,075	\$291,955
Per Capita Income		¢47.075	¢44.401
2024 2029		\$47,075 \$54,322	\$44,491 \$51,478
Median Age		₽J 1 ,JZZ	\$51,470
2010		34.6	34.9
2020		36.0	36.0
2024		36.3	36.4
2029		37.4	37.4
2020 Population by Age			
Total		614,099	917,481
0 - 4		6.6%	6.2%
5 - 9		7.1%	6.7%
10 - 14		7.3%	7.0%
15 - 24		13.0%	15.0%
25 - 34 35 - 44		14.6%	13.7% 13.1%
45 - 54		14.0% 12.0%	11.5%
55 - 64		11.5%	11.5%
65 - 74		8.4%	8.9%
75 - 84		3.9%	4.3%
85 +		1.6%	1.9%
18 +		74.9%	76.1%
2024 Population by Age			
Total		651,827	962,379
0 - 4		6.5%	6.2%
5 - 9		6.8%	6.5%
10 - 14		6.8%	6.6%
15 - 24 25 - 34		13.3%	15.2% 13.7%
35 - 44		14.6% 14.4%	13.5%
45 - 54		12.0%	11.4%
55 - 64		10.8%	11.0%
65 - 74		8.6%	9.2%
75 - 84		4.5%	4.9%
85 +		1.7%	1.9%
18 +		75.8%	76.9%
2029 Population by Age			
Total		686,731	1,004,437
0 - 4		6.4%	6.1%
5 - 9		6.3% 6.6%	6.0%
10 - 14 15 - 24		13.0%	6.3% 14.8%
25 - 34		14.1%	14.8%
35 - 44		14.4%	13.5%
45 - 54		12.4%	11.9%
55 - 64		10.3%	10.3%
65 - 74		9.1%	9.6%
75 - 84		5.5%	6.0%
85 +		1.9%	2.1%
18 +		76.9%	78.0%



Historic East Village

Historic East Village		Prepared by Greater Des Moines Partnership	
			GREATER DES MOINES PARTNERSHIP
		30 minutes	60 minutes
2020 Population by Sex			
Males		301,598	455,779
Females		312,501	461,702
2024 Population by Sex		,	,
Males		324,907	484,786
Females		326,919	477,592
2029 Population by Sex		0_0// _ /	
Males		339,900	502,347
Females		346,829	502,092
		540,029	502,092
2010 Population by Race/I	ethnicity	E16 190	904 270
Total White Alone		516,180 86.4%	804,270 88.6%
Black Alone		5.2%	3.9%
American Indian Alone		0.3%	0.3%
Asian Alone		3.3%	3.0%
Pacific Islander Alone			0.1%
Some Other Race Alone		0.1% 2.5%	2.3%
Two or More Races		2.3%	1.9%
Hispanic Origin		6.7%	6.2%
Diversity Index		34.3	30.3
2020 Population by Race/I	Theicity	54.5	50.5
Total		614,099	917,481
White Alone		78.1%	80.7%
Black Alone		6.3%	4.8%
American Indian Alone		0.5%	0.4%
Asian Alone		4.8%	4.1%
Pacific Islander Alone		0.1%	0.1%
Some Other Race Alone		3.3%	3.3%
Two or More Races		7.0%	6.6%
Hispanic Origin		8.6%	8.1%
Diversity Index		47.5	43.8
2024 Population by Race/I	Ethnicity		1010
Total		651,826	962,376
White Alone		76.7%	79.4%
Black Alone		6.7%	5.2%
American Indian Alone		0.4%	0.4%
Asian Alone		5.0%	4.3%
Pacific Islander Alone		0.1%	0.1%
Some Other Race Alone		3.6%	3.6%
Two or More Races		7.5%	7.0%
Hispanic Origin		9.3%	8.9%
Diversity Index		50.0	46.2
2029 Population by Race/I	Ethnicity		
Total		686,730	1,004,439
White Alone		75.3%	78.1%
Black Alone		6.8%	5.3%
American Indian Alone		0.4%	0.4%
Asian Alone		5.5%	4.7%
Pacific Islander Alone		0.1%	0.1%
Some Other Race Alone		3.8%	3.9%
Two or More Races		8.1%	7.6%
Hispanic Origin		10.0%	9.5%
Diversity Index		52.2	48.5

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

Source: U.S. Census, Esri, Esri-Data Axle, Esri-U.S. BLS

Prepared by Greater Des Moines Partnership



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Market Profile For Downtown Retail

Historic East Village

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GREATER DES MOINES

		PARINERSHIP
	30 minutes	60 minutes
2020 Population by Relationship and Household Type		
Total	614,099	917,481
In Households	98.2%	96.7%
Householder	39.6%	39.5%
Opposite-Sex Spouse	18.8%	18.9%
Same-Sex Spouse	0.2%	0.2%
Opposite-Sex Unmarried Partner	2.8%	2.7%
Same-Sex Unmarried Partner	0.1%	0.1%
Biological Child	27.9%	26.4%
Adopted Child	0.8%	0.8%
Stepchild	1.1%	1.1%
Grandchild	1.3%	1.2%
Brother or Sister	0.9%	0.8%
Parent	0.8%	0.7%
Parent-in-law	0.2%	0.2%
Son-in-law or Daughter-in-law	0.2%	0.2%
Other Relatives	0.8%	0.7%
Foster Child	0.1%	0.1%
Other Nonrelatives	2.7%	3.1%
In Group Quarters	1.8%	3.3%
Institutionalized	0.9%	1.2%
Noninstitutionalized	0.9%	2.1%
2024 Population 25+ by Educational Attainment		
Total	433,761	631,155
Less than 9th Grade	2.2%	2.2%
9th - 12th Grade, No Diploma	3.0%	3.1%
High School Graduate	19.0%	21.0%
GED/Alternative Credential	3.5%	3.5%
Some College, No Degree	16.3%	16.8%
Associate Degree	10.9%	11.3%
Bachelor's Degree	30.3%	27.8%
Graduate/Professional Degree	14.8%	14.2%
2024 Population 15+ by Marital Status	11.070	11.270
Total	520,131	777,723
Never Married	32.4%	33.3%
Married	53.2%	52.4%
Widowed	4.8%	4.9%
Divorced	9.6%	9.4%
2024 Civilian Population 16+ in Labor Force	9.070	9.4%
Civilian Population 16+	264 601	F22 467
•	364,681	523,467
Population 16+ Employed	97.3%	97.0%
Population 16+ Unemployment rate	2.7%	3.0%
Population 16-24 Employed	15.5%	17.2%
Population 16-24 Unemployment rate	4.6%	5.6%
Population 25-54 Employed	65.0%	62.4%
Population 25-54 Unemployment rate	2.5%	2.5%
Population 55-64 Employed	13.8%	14.5%
Population 55-64 Unemployment rate	2.1%	2.0%
Population 65+ Employed	5.7%	5.9%
Population 65+ Unemployment rate	2.2%	2.1%



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		O PARTNERSHIP
	30 minutes	60 minutes
2024 Employed Population 16+ by Industry		
Total	354,738	508,016
Agriculture/Mining	1.1%	1.9%
Construction	6.1%	6.4%
Manufacturing	8.7%	10.4%
Wholesale Trade	2.2%	2.1%
Retail Trade	10.6%	10.4%
Transportation/Utilities	4.9%	4.8%
Information	1.8%	1.7%
Finance/Insurance/Real Estate	15.2%	12.7%
Services	45.5%	45.8%
Public Administration	3.9%	3.9%
2024 Employed Population 16+ by Occupation	254 727	F00.01(
Total	354,737	508,016
White Collar	67.2%	64.8%
Management/Business/Financial	21.8%	20.3%
Professional Sales	26.9% 8.9%	26.6% 8.5%
	9.6%	9.4%
Administrative Support Services	9.6%	9.4% 15.1%
Blue Collar	14.8%	20.1%
Farming/Forestry/Fishing	0.2%	0.4%
Construction/Extraction	4.0%	4.3%
Installation/Maintenance/Repair	2.2%	2.6%
Production	4.7%	5.6%
Transportation/Material Moving	6.9%	7.2%
2020 Households by Type	0.970	7.270
Total	243,021	361,962
Married Couple Households	48.0%	48.4%
With Own Children <18	21.4%	20.4%
Without Own Children <18	26.6%	28.0%
Cohabitating Couple Households	7.5%	7.1%
With Own Children <18	2.3%	2.2%
Without Own Children <18	5.2%	5.0%
Male Householder, No Spouse/Partner	18.8%	19.3%
Living Alone	13.3%	13.5%
65 Years and over	3.1%	3.3%
With Own Children <18	1.7%	1.7%
Without Own Children <18, With Relatives	2.1%	2.0%
No Relatives Present	1.7%	2.1%
Female Householder, No Spouse/Partner	25.8%	25.2%
Living Alone	15.7%	15.6%
65 Years and over	6.8%	7.1%
With Own Children <18	4.9%	4.4%
Without Own Children <18, With Relatives	4.0%	3.7%
No Relatives Present	1.2%	1.4%
2020 Households by Size		
Total	243,021	361,962
1 Person Household	29.0%	29.1%
2 Person Household	33.4%	34.5%
3 Person Household	14.4%	14.1%
4 Person Household	13.4%	12.9%
5 Person Household	6.2%	6.0%
6 Person Household	2.3%	2.3%
7 + Person Household	1.2%	1.1%



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2020 Households by Tenure and Mortgage Status		
Total	243,021	361,962
Owner Occupied	67.0%	67.2%
Owned with a Mortgage/Loan	50.0%	47.7%
Owned Free and Clear	17.1%	19.5%
Renter Occupied	33.0%	32.8%
2024 Affordability, Mortgage and Wealth		
Housing Affordability Index	105	108
Percent of Income for Mortgage	21.1%	20.8%
Wealth Index	100	96
2020 Housing Units By Urban/ Rural Status		
Total	259,502	388,248
Urban Housing Units	92.1%	81.8%
Rural Housing Units	7.9%	18.2%
2020 Population By Urban/ Rural Status		
Total	614,099	917,481
Urban Population	91.1%	80.8%
Rural Population	8.9%	19.2%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.



Historic East Village

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GREATER DES MOINES

		PARTICERSTIF
	30 minutes	60 minutes
Top 3 Tapestry Segments		
1.	Boomburbs (1C)	Workday Drive (4A)
2.	Workday Drive (4A)	Rustbelt Traditions (5D)
3.	Rustbelt Traditions (5D)	Boomburbs (1C)
2024 Consumer Spending		
Apparel & Services: Total \$	\$661,961,053	\$915,110,327
Average Spent	\$2,551.34	\$2,394.93
Spending Potential Index	107	101
Education: Total \$	\$463,930,935	\$652,557,609
Average Spent	\$1,788.09	\$1,707.81
Spending Potential Index	103	99
Entertainment/Recreation: Total \$	\$1,110,122,481	\$1,563,146,549
Average Spent	\$4,278.65	\$4,090.90
Spending Potential Index	105	100
Food at Home: Total \$	\$1,965,096,411	\$2,759,074,995
Average Spent	\$7,573.91	\$7,220.76
Spending Potential Index	104	99
Food Away from Home: Total \$	\$1,087,661,789	\$1,500,767,028
Average Spent	\$4,192.09	\$3,927.65
Spending Potential Index	108	101
Health Care: Total \$	\$2,079,925,656	\$2,985,670,380
Average Spent	\$8,016.49	\$7,813.78
Spending Potential Index	104	102
HH Furnishings & Equipment: Total \$	\$868,842,120	\$1,216,068,843
Average Spent	\$3,348.71	\$3,182.57
Spending Potential Index	106	101
Personal Care Products & Services: Total \$	\$270,618,007	\$373,329,173
Average Spent	\$1,043.02	\$977.04
Spending Potential Index	105	98
Shelter: Total \$	\$7,150,943,632	\$9,892,364,266
Average Spent	\$27,561.30	\$25,889.26
Spending Potential Index	103	97
Support Payments/Cash Contributions/Gifts in Kind: Total \$	\$952,583,970	\$1,336,625,466
Average Spent	\$3,671.47	\$3,498.08
Spending Potential Index	105	100
Travel: Total \$	\$815,712,481	\$1,136,439,633
Average Spent	\$3,143.93	\$2,974.17
Spending Potential Index	104	98
Vehicle Maintenance & Repairs: Total \$	\$408,466,439	\$576,449,181
Average Spent	\$1,574.32	\$1,508.62
Spending Potential Index	106	102

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.



Historic East Village

Prepared by Greater Des Moines Partnership

				O PARTNERSHIP
Top Tapestry Segments	Percent	Demographic Summary	2024	2029
Boomburbs (1C)	10.4%	Population	651,826	686,729
Workday Drive (4A)	9.6%	Households	259,456	275,661
Rustbelt Traditions (5D)	8.7%	Families	160,120	168,774
Middleburg (4C)	6.6%	Median Age	36.3	37.4
Up and Coming Families (7A)	6.2%	Median Household Income	\$87,882	\$102,778
		2024	2029	Projected
		Consumer Spending	Forecasted Demand	Spending Growth
Apparel and Services		\$661,961,053	\$805,368,265	\$143,407,212
Men's		\$123,300,792	\$149,935,329	\$26,634,537
Women's		\$218,634,649	\$265,946,497	\$47,311,848
Children's		\$107,540,308	\$130,957,055	\$23,416,747
Footwear		\$139,404,900	\$169,709,473	\$30,304,573
Watches & Jewelry		\$59,558,025	\$72,380,705	\$12,822,680
Apparel Products and Services (1)		\$13,522,378	\$16,439,206	\$2,916,828
Computer		1 - 1 - 1	, , ,	1 / /
Computers and Hardware for Home Use		\$75,109,545	\$91,439,649	\$16,330,104
Portable Memory		\$1,105,694	\$1,345,178	\$239,484
Computer Software		\$4,212,286	\$5,127,100	\$914,814
Computer Accessories		\$6,255,491	\$7,610,950	\$1,355,459
Entertainment & Recreation		\$1,110,122,481	\$1,349,742,058	\$239,619,577
Fees and Admissions		\$227,780,679	\$277,011,662	\$49,230,983
Membership Fees for Clubs (2)		\$83,703,600	\$101,701,313	\$17,997,713
Fees for Participant Sports, excl. Trips	5	\$37,204,629	\$45,232,215	\$8,027,586
Tickets to Theatre/Operas/Concerts		\$20,415,079	\$24,828,827	\$4,413,748
Tickets to Movies		\$7,092,223	\$8,646,025	\$1,553,802
Tickets to Parks or Museums		\$10,541,041	\$12,845,560	\$2,304,519
Admission to Sporting Events, excl. T	rips	\$23,233,164	\$28,191,632	\$4,958,468
Fees for Recreational Lessons	•	\$45,370,699	\$55,298,282	\$9,927,583
Dating Services		\$220,244	\$267,807	\$47,563
TV/Video/Audio		\$360,471,987	\$438,040,327	\$77,568,340
Cable and Satellite Television Service	S	\$196,943,618	\$239,037,240	\$42,093,622
Televisions		\$42,975,105	\$52,266,388	\$9,291,283
Satellite Dishes		\$340,314	\$412,635	\$72,321
VCRs, Video Cameras, and DVD Playe	ers	\$1,320,324	\$1,607,930	\$287,606
Miscellaneous Video Equipment		\$7,159,300	\$8,726,296	\$1,566,996
Video Cassettes and DVDs		\$1,518,649	\$1,848,561	\$329,912
Video Game Hardware/Accessories		\$13,870,149	\$16,893,174	\$3,023,025
Video Game Software		\$6,075,636	\$7,399,285	\$1,323,649
Rental/Streaming/Downloaded Video		\$50,014,656	\$60,862,956	\$10,848,300
Installation of Televisions		\$466,787	\$565,581	\$98,794
Audio (3)		\$39,376,927	\$47,921,233	\$8,544,306
Rental and Repair of TV/Radio/Sound	Equipment	\$410,522	\$499,045	\$88,523
Pets		\$267,786,023	\$325,453,138	\$57,667,115
Toys/Games/Crafts/Hobbies (4)		\$50,156,878	\$60,974,721	\$10,817,843
Recreational Vehicles and Fees (5)		\$51,941,674	\$63,143,946	\$11,202,272
Sports/Recreation/Exercise Equipment (6)	\$88,037,852	\$107,376,135	\$19,338,283
Photo Equipment and Supplies (7)		\$16,598,114	\$20,178,307	\$3,580,193
Reading (8)		\$36,243,861	\$44,059,651	\$7,815,790
Catered Affairs (9)		\$11,105,414	\$13,504,173	\$2,398,759
Food		\$3,052,758,199	\$3,712,930,764	\$660,172,565
Food at Home		\$1,965,096,411	\$2,389,304,417	\$424,208,006
Bakery and Cereal Products		\$251,641,908	\$305,889,322	\$54,247,414
Meats, Poultry, Fish, and Eggs		\$422,812,981	\$514,145,789	\$91,332,808
Dairy Products		\$184,894,545	\$224,796,502	\$39,901,957
Fruits and Vegetables		\$383,412,387	\$466,239,173	\$82,826,786
Snacks and Other Food at Home (10)		\$722,334,590	\$878,233,632	\$155,899,042
Food Away from Home		\$1,087,661,789	\$1,323,626,347	\$235,964,558
Alcoholic Beverages		\$176,172,454	\$214,237,929	\$38,065,475
Source: Esri, Esri-U.S. BLS				

Source: Esri, Esri-U.S. BLS



Historic East Village

Prepared by Greater Des Moines Partnership



	2024	2029	Projected		
Financial	Consumer Spending	Forecasted Demand	Spending Growth		
			¢2 464 177 750		
Value of Stocks/Bonds/Mutual Funds	\$11,595,754,690	\$14,059,932,448	\$2,464,177,758		
Value of Retirement Plans	\$42,939,853,219	\$52,083,540,807	\$9,143,687,588		
Value of Other Financial Assets	\$2,421,645,394	\$2,940,503,448	\$518,858,054		
Vehicle Loan Amount excluding Interest	\$1,011,220,595	\$1,231,122,116	\$219,901,521		
Value of Credit Card Debt Health	\$789,549,567	\$959,703,671	\$170,154,104		
Nonprescription Drugs	\$49,534,255	\$60,214,824	\$10,680,569		
Prescription Drugs	\$116,719,046	\$141,386,165	\$24,667,119		
Eyeglasses and Contact Lenses	\$33,687,764	\$40,888,880	\$7,201,116		
Home	1		1 / - / -		
Mortgage Payment and Basics (11)	\$3,626,315,775	\$4,406,112,879	\$779,797,104		
Maintenance and Remodeling Services	\$1,232,427,183	\$1,497,160,045	\$264,732,862		
Maintenance and Remodeling Materials (12)	\$241,835,797	\$293,564,700	\$51,728,903		
Utilities, Fuel, and Public Services	\$1,614,120,842	\$1,960,829,621	\$346,708,779		
Household Furnishings and Equipment	+_/0_ //0/0 /_	+_/////////////////////////////////////	40.011.0011.10		
Household Textiles (13)	\$35,838,570	\$43,586,339	\$7,747,769		
Furniture	\$275,938,638	\$335,538,071	\$59,599,433		
Rugs	\$11,904,003	\$14,457,901	\$2,553,898		
Major Appliances (14)	\$158,168,282	\$192,152,272	\$33,983,990		
Housewares (15)	\$28,810,693	\$35,043,773	\$6,233,080		
Small Appliances	\$21,562,611	\$26,241,673	\$4,679,062		
Luggage	\$5,673,716	\$6,902,268	\$1,228,552		
Telephones and Accessories	\$28,020,725	\$34,047,628	\$6,026,903		
Household Operations	\$20,020,725	\$37,077,020	ψ0,020,909		
Child Care	\$157,024,107	\$191,192,306	\$34,168,199		
Lawn and Garden (16)	\$184,826,224	\$224,417,101	\$39,590,877		
Moving/Storage/Freight Express	\$31,794,867	\$38,687,650	\$6,892,783		
Housekeeping Supplies (17)	\$244,546,061	\$297,330,149	\$52,784,088		
Insurance	\$244,540,001	\$297,330,149	\$32,704,000		
Owners and Renters Insurance	\$228,610,054	\$277,483,310	\$48,873,256		
Vehicle Insurance		\$709,393,634	\$126,181,181		
	\$583,212,453 \$182,587,403				
Life/Other Insurance		\$221,769,631	\$39,182,228		
Health Insurance	\$1,348,982,325	\$1,637,991,237	\$289,008,912		
Personal Care Products (18) School Books (19)	\$152,913,130	\$186,006,751	\$33,093,621		
	\$11,938,431	\$14,523,900	2,585,469		
Smoking Products	\$128,942,291	\$156,485,566	\$27,543,275		
Transportation			+106 752 020		
Payments on Vehicles excluding Leases	\$865,303,424	\$1,052,056,444	\$186,753,020		
Gasoline and Motor Oil	\$905,632,221	\$1,101,273,992	\$195,641,771		
Vehicle Maintenance and Repairs	\$408,466,439	\$496,611,365	\$88,144,926		
Travel					
Airline Fares	\$168,413,825	\$205,096,251	\$36,682,426		
Lodging on Trips	\$261,654,200	\$318,135,331	\$56,481,131		
Auto/Truck Rental on Trips	\$32,483,251	\$39,510,126	\$7,026,875		
Food and Drink on Trips	\$200,873,721	\$244,336,641	\$43,462,920		

Source: Esri, Esri-U.S. BLS



Historic East Village

Prepared by Greater Des Moines Partnership

GREATER DES MOINES PARTNERSHIP

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

(19) School Books includes school books for college, elementary school, high school, vocational/technical school, preschool and other schools.



Historic East Village

Prepared by Greater Des Moines Partnership

				O PARTNERSH
Top Tapestry Segments	Percent	Demographic Summary	2024	202
Workday Drive (4A)	7.6%	Population	962,378	1,004,43
Rustbelt Traditions (5D)	7.5%	Households	382,103	402,34
Boomburbs (1C)	7.0%	Families	233,710	244,15
Middleburg (4C)	6.6%	Median Age	36.4	37
In Style (5B)	5.8%	Median Household Income	\$83,018	\$97,01
		2024	2029	Projecte
		Consumer Spending	Forecasted Demand	Spending Growt
Apparel and Services		\$915,110,327	\$1,106,290,451	\$191,180,12
Men's		\$171,196,476	\$206,866,720	\$35,670,24
Women's		\$303,073,685	\$366,317,997	\$63,244,31
Children's		\$147,108,062	\$178,001,148	\$30,893,08
Footwear		\$192,224,725	\$232,493,593	\$40,268,86
Watches & Jewelry		\$82,659,862	\$99,843,563	\$17,183,70
Apparel Products and Services (1)	1	\$18,847,517	\$22,767,430	\$3,919,91
	1	\$10,047,517	\$22,707,430	\$3,919,91
Computer		+102 (10 070	+125 276 210	+21 727 24
Computers and Hardware for Hom	ie Use	\$103,648,970	\$125,376,319	\$21,727,34
Portable Memory		\$1,582,684	\$1,911,966	\$329,28
Computer Software		\$5,906,931	\$7,141,056	\$1,234,12
Computer Accessories		\$8,962,745	\$10,824,772	\$1,862,02
Entertainment & Recreation		\$1,563,146,549	\$1,887,855,567	\$324,709,01
Fees and Admissions		\$312,426,094	\$377,669,898	\$65,243,80
Membership Fees for Clubs (2)		\$116,145,370	\$140,265,463	\$24,120,09
Fees for Participant Sports, exc	I. Trips	\$51,099,687	\$61,755,683	\$10,655,99
Tickets to Theatre/Operas/Cond	certs	\$28,017,555	\$33,870,644	\$5,853,08
Tickets to Movies		\$9,565,400	\$11,589,801	\$2,024,40
Tickets to Parks or Museums		\$14,246,349	\$17,254,650	\$3,008,30
Admission to Sporting Events, e	excl. Trips	\$33,067,688	\$39,875,044	\$6,807,3
Fees for Recreational Lessons		\$59,982,083	\$72,693,601	\$12,711,5
Dating Services		\$301,962	\$365,012	\$63,05
TV/Video/Audio		\$510,809,331	\$616,571,036	\$105,761,70
Cable and Satellite Television S	ervices	\$284,066,074	\$342,416,415	\$58,350,34
Televisions		\$59,732,208	\$72,182,618	\$12,450,43
Satellite Dishes		\$488,983	\$589,144	\$100,1
VCRs, Video Cameras, and DVD) Plavers	\$1,836,638	\$2,221,673	\$385,03
Miscellaneous Video Equipment		\$9,230,656	\$11,193,968	\$1,963,31
Video Cassettes and DVDs		\$2,126,517	\$2,570,855	\$444,33
Video Game Hardware/Accesso	rioc	\$19,224,868	\$2,370,833	\$4,035,73
Video Game Software	nes			
	\/:dee	\$8,504,719	\$10,287,961	\$1,783,24
Rental/Streaming/Downloaded	video	\$69,607,737	\$84,156,030	\$14,548,29
Installation of Televisions		\$641,598	\$773,621	\$132,02
Audio (3)		\$54,784,270	\$66,235,334	\$11,451,06
Rental and Repair of TV/Radio/	Sound Equipment	\$565,063	\$682,812	\$117,74
Pets		\$381,867,854	\$460,892,617	\$79,024,76
Toys/Games/Crafts/Hobbies (4)		\$72,364,474	\$87,337,132	\$14,972,65
Recreational Vehicles and Fees (5		\$75,057,134	\$90,574,886	\$15,517,75
Sports/Recreation/Exercise Equip		\$120,333,533	\$145,776,150	\$25,442,63
Photo Equipment and Supplies (7))	\$23,188,097	\$28,010,903	\$4,822,8
Reading (8)		\$51,194,417	\$61,817,743	\$10,623,32
Catered Affairs (9)		\$15,905,615	\$19,205,201	\$3,299,58
Food		\$4,259,842,023	\$5,147,177,998	\$887,335,93
Food at Home		\$2,759,074,995	\$3,332,463,541	\$573,388,54
Bakery and Cereal Products		\$354,215,303	\$427,724,950	\$73,509,64
Meats, Poultry, Fish, and Eggs		\$592,592,105	\$715,823,829	\$123,231,72
Dairy Products		\$260,771,046	\$314,914,466	\$54,143,42
Fruits and Vegetables		\$536,311,090	\$647,889,234	\$111,578,14
Snacks and Other Food at Hom	e (10)	\$1,015,185,451	\$1,226,111,062	\$210,925,63
Food Away from Home	x = /	\$1,500,767,028	\$1,814,714,457	\$313,947,42
Alcoholic Beverages		\$245,422,902	\$296,550,705	\$51,127,80
ce: Esri, Esri-U.S. BLS		ψ215,122,502	4290,000,00	451,127,00

Source: Esri, Esri-U.S. BLS



Historic East Village

Prepared by Greater Des Moines Partnership

			-
	2024	2029	Projected
	Consumer Spending	Forecasted Demand	Spending Growth
Financial		±10,000,000,075	
Value of Stocks/Bonds/Mutual Funds	\$16,429,351,580	\$19,800,906,275	\$3,371,554,695
Value of Retirement Plans	\$60,797,011,599	\$73,293,936,143	\$12,496,924,544
Value of Other Financial Assets	\$3,404,723,138	\$4,108,368,102	\$703,644,964
Vehicle Loan Amount excluding Interest	\$1,406,020,528	\$1,700,249,107	\$294,228,579
Value of Credit Card Debt	\$1,099,940,969	\$1,328,541,915	\$228,600,946
Health			
Nonprescription Drugs	\$69,795,752	\$84,278,468	\$14,482,716
Prescription Drugs	\$172,500,661	\$207,556,028	\$35,055,367
Eyeglasses and Contact Lenses	\$48,922,247	\$58,969,200	\$10,046,953
Home			
Mortgage Payment and Basics (11)	\$5,022,705,129	\$6,065,411,993	\$1,042,706,864
Maintenance and Remodeling Services	\$1,737,343,523	\$2,096,795,868	\$359,452,345
Maintenance and Remodeling Materials (12)	\$347,214,290	\$418,647,893	\$71,433,603
Utilities, Fuel, and Public Services	\$2,299,923,084	\$2,775,064,722	\$475,141,638
Household Furnishings and Equipment			
Household Textiles (13)	\$50,050,757	\$60,474,423	\$10,423,666
Furniture	\$385,801,293	\$466,087,884	\$80,286,591
Rugs	\$16,586,237	\$20,022,668	\$3,436,431
Major Appliances (14)	\$223,358,284	\$269,570,668	\$46,212,384
Housewares (15)	\$40,324,818	\$48,723,723	\$8,398,905
Small Appliances	\$30,207,151	\$36,512,836	\$6,305,685
Luggage	\$7,762,562	\$9,387,104	\$1,624,542
Telephones and Accessories	\$39,975,785	\$48,252,444	\$8,276,659
Household Operations			
Child Care	\$211,657,933	\$256,199,764	\$44,541,831
Lawn and Garden (16)	\$264,879,351	\$319,431,892	\$54,552,541
Moving/Storage/Freight Express	\$43,764,472	\$52,922,295	\$9,157,823
Housekeeping Supplies (17)	\$343,485,907	\$414,848,287	\$71,362,380
Insurance	1 , ,	1 7 - 7 -	1 1
Owners and Renters Insurance	\$325,227,515	\$392,202,796	\$66,975,281
Vehicle Insurance	\$817,515,691	\$987,726,862	\$170,211,171
Life/Other Insurance	\$258,181,571	\$311,538,310	\$53,356,739
Health Insurance	\$1,932,131,389	\$2,330,209,288	\$398,077,899
Personal Care Products (18)	\$212,799,592	\$257,173,399	\$44,373,807
School Books (19)	\$16,838,625	\$20,349,847	3,511,222
Smoking Products	\$190,113,634	\$229,059,477	\$38,945,843
Transportation	\$190,119,091	<i>4223,033,177</i>	450,515,015
Payments on Vehicles excluding Leases	\$1,223,367,681	\$1,477,316,385	\$253,948,704
Gasoline and Motor Oil	\$1,288,469,231	\$1,555,806,327	\$267,337,096
Vehicle Maintenance and Repairs	\$576,449,181	\$696,147,302	\$119,698,121
Travel	\$570,457,101	\$050,147,502	\$115,050,121
Airline Fares	\$229,878,673	\$278,189,140	\$48,310,467
Lodging on Trips	\$229,878,875	\$278,189,140 \$442,400,990	\$76,149,294
Auto/Truck Rental on Trips			
Food and Drink on Trips	\$44,836,818	\$54,199,343 \$330,838,470	\$9,362,525
roou and Drink on Trips	\$281,253,109	\$339,838,479	\$58,585,370

Source: Esri, Esri-U.S. BLS



Historic East Village

Prepared by Greater Des Moines Partnership

GREATER DES MOINES

(1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.

(2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.

(3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.

(4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.

(5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.

(6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.

(7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.

(8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.

(9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.

(10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.

(11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.

(12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.

(13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.

(14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.

(15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.

(16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.

(17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.

(18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.

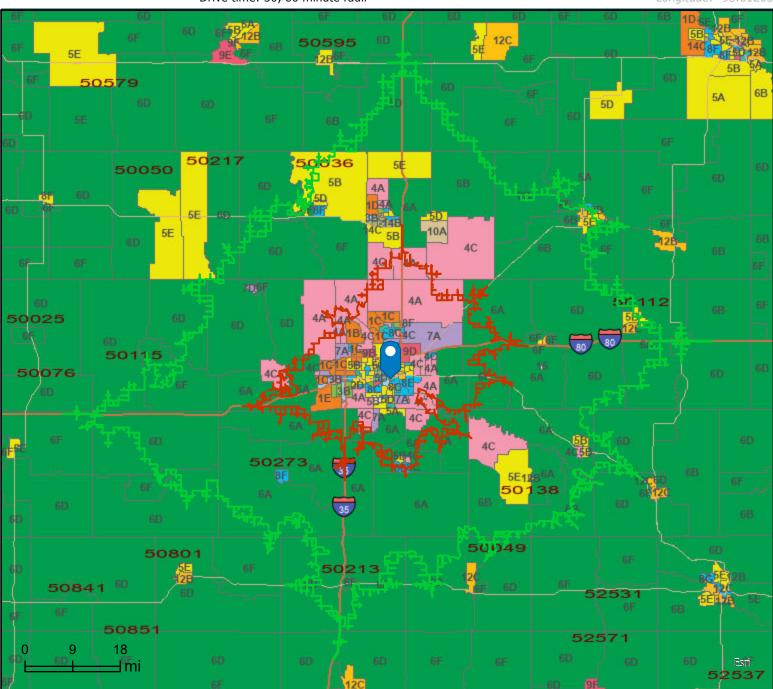
(19) School Books includes school books for college, elementary school, high school, vocational/technical school, preschool and other schools.

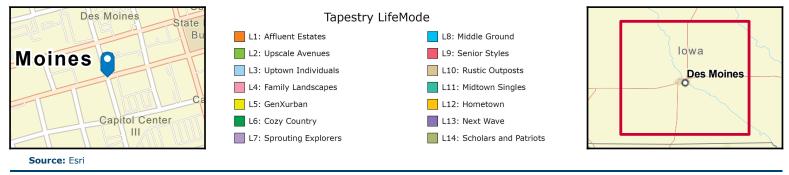


Dominant Tapestry Map

Historic East Village E 4th St & E Locust St, Des Moines, Iowa, 50309 Drive time: 30, 60 minute radii Prepared by Greater Des Moines Partnership

Latitude: 41.58938 Longitude: -93.61265







Dominant Tapestry Map

Historic East Village E 4th St & E Locust St, Des Moines, Iowa, 50309 Drive time: 30, 60 minute radii Prepared by Greater Des Moines Partnership Latitude: 41.58938 Longitude: -93.61265

Tapestry Segmentation

Tapestry Segmentation represents the latest generation of market segmentation systems that began over 30 years ago. The 68-segment Tapestry Segmentation system classifies U.S. neighborhoods based on their socioeconomic and demographic composition. Each segment is identified by its two-digit Segment Code. Match the two-digit segment labels on the map to the list below. Click each segment below for a detailed description.

Segment 1A (Top Tier) Segment 1B (Professional Pride) Segment 1C (Boomburbs) Segment 1D (Savvy Suburbanites) Segment 1E (Exurbanites) Segment 2A (Urban Chic) Segment 2B (Pleasantville) Segment 2C (Pacific Heights) Segment 2D (Enterprising Professionals) Segment 3A (Laptops and Lattes) Segment 3B (Metro Renters) Segment 3C (Trendsetters) Segment 4A (Workday Drive) Segment 4B (Home Improvement) Segment 4C (Middleburg) Segment 5A (Comfortable Empty Nesters) Segment 5B (In Style) Segment 5C (Parks and Rec) Segment 5D (Rustbelt Traditions) Segment 5E (Midlife Constants) Segment 6A (Green Acres) Segment 6B (Salt of the Earth) Segment 6C (The Great Outdoors) Segment 6D (Prairie Living) Segment 6E (Rural Resort Dwellers) Segment 6F (Heartland Communities) Segment 7A (Up and Coming Families) Segment 7B (Urban Villages) Segment 7C (Urban Edge Families) Segment 7D (Forging Opportunity) Segment 7E (Farm to Table) Segment 7F (Southwestern Families) Segment 8A (City Lights) Segment 8B (Emerald City)

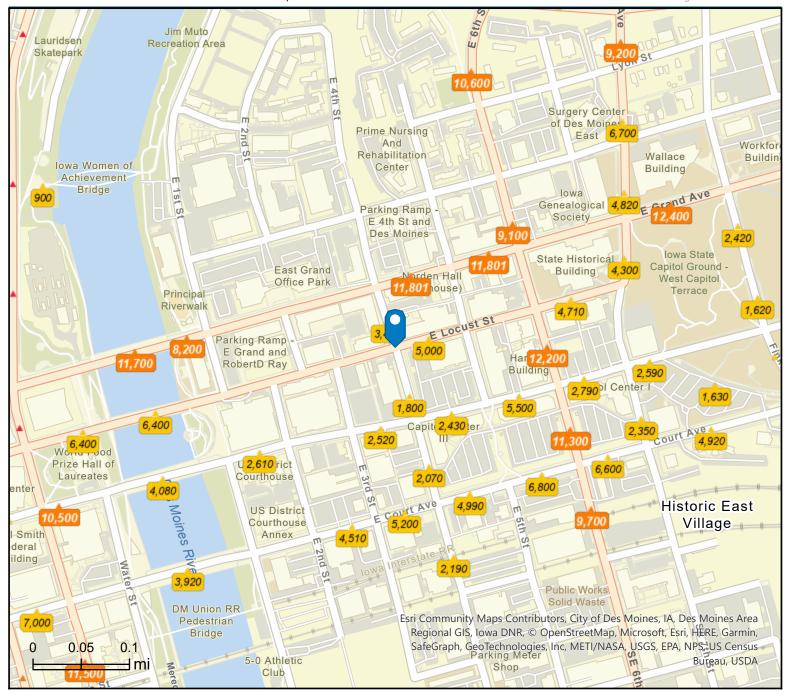
Segment 8C (Bright Young Professionals) Segment 8D (Downtown Melting Pot) Segment 8E (Front Porches) Segment 8F (Old and Newcomers) Segment 8G (Hometown Heritage) Segment 9A (Silver & Gold) Segment 9B (Golden Years) Segment 9C (The Elders) Segment 9D (Senior Escapes) Segment 9E (Retirement Communities) Segment 9F (Social Security Set) Segment 10A (Southern Satellites) Segment 10B (Rooted Rural) Segment 10C (Economic BedRock) Segment 10D (Down the Road) Segment 10E (Rural Bypasses) Segment 11A (City Strivers) Segment 11B (Young and Restless) Segment 11C (Metro Fusion) Segment 11D (Set to Impress) Segment 11E (City Commons) Segment 12A (Family Foundations) Segment 12B (Traditional Living) Segment 12C (Small Town Sincerity) Segment 12D (Modest Income Homes) Segment 13A (Diverse Convergence) Segment 13B (Family Extensions) Segment 13C (NeWest Residents) Segment 13D (Fresh Ambitions) Segment 13E (High Rise Renters) Segment 14A (Military Proximity) Segment 14B (College Towns) Segment 14C (Dorms to Diplomas) Segment 15 (Unclassified)



Traffic Count Map - Close Up

Historic East Village E 4th St & E Locust St, Des Moines, Iowa, 50309 Drive time: 30, 60 minute radii Prepared by Greater Des Moines Partnership

Latitude: 41.58938 Longitude: -93.61265





Average Daily Traffic Volume Up to 6,000 vehicles per day 6,001 - 15,000 15,001 - 30,000 30,001 - 50,000 50,001 - 100,000 More than 100,000 per day





Historic East Village

Prepared by Greater Des Moines Partnership



Data for all businesses in area		30 minu			60 minutes				
Total Businesses:	23,031				34,086				
Total Employees:	396,701				543,029				
Total Population:	651,826				962,378				
Employee/Population Ratio (per 100 Residents)		61			56				
	Busine		Emplo	•				Employees	
by SIC Codes	Number		Number	Percent	Number	Percent	Number	Percent	
Agriculture & Mining	462	2.0%	3,455	0.9%	966	2.8%	6,498	1.2%	
Construction	1,462	6.3%	16,365	4.1%	2,204	6.5%	21,988	4.0%	
Manufacturing	591	2.6%	23,222	5.9%	963	2.8%	34,543	6.4%	
Transportation	541	2.3%	9,795	2.5%	922	2.7%	13,187	2.4%	
Communication	173	0.8%	2,529	0.6%	285	0.8%	3,314	0.6%	
Utility	70	0.3%	1,343	0.3%	128	0.4%	2,031	0.4%	
Wholesale Trade	724	3.1%	16,562	4.2%	1,076	3.2%	23,984	4.4%	
Retail Trade Summary	4,174	18.1%	76,166	19.2%	6,107	17.9%	105,902	19.5%	
Home Improvement	246	1.1%	4,878	1.2%	393	1.2%	11,187	2.1%	
General Merchandise Stores	163	0.7%	7,093	1.8%	256	0.8%	10,011	1.8%	
Food Stores	522	2.3%	13,458	3.4%	789	2.3%	18,503	3.4%	
Auto Dealers & Gas Stations	400	1.7%	9,044	2.3%	665	2.0%	11,723	2.2%	
Apparel & Accessory Stores	260	1.1%	2,368	0.6%	330	1.0%	2,800	0.5%	
Furniture & Home Furnishings	222	1.0%	2,684	0.7%	329	1.0%	3,385	0.6%	
Eating & Drinking Places	1,400	6.1%	24,340	6.1%	1,948	5.7%	32,968	6.1%	
Miscellaneous Retail	961	4.2%	12,302	3.1%	1,397	4.1%	15,324	2.8%	
Finance, Insurance, Real Estate Summary	2,655	11.5%	65,184	16.4%	3,648	10.7%	74,879	13.8%	
Banks, Savings & Lending Institutions	495	2.1%	8,179	2.1%	722	2.1%	10,349	1.9%	
Securities Brokers	457	2.0%	15,820	4.0%	594	1.7%	16,233	3.0%	
Insurance Carriers & Agents	553	2.4%	18,690	4.7%	758	2.2%	23,473	4.3%	
Real Estate, Holding, Other Investment Offices	1,150	5.0%	22,495	5.7%	1,574	4.6%	24,824	4.6%	
Services Summary	10,051	43.6%	155,758	39.3%	14,484	42.5%	219,944	40.5%	
Hotels & Lodging	204	0.9%	4,136	1.0%	341	1.0%	5,877	1.1%	
Automotive Services	557	2.4%	5,470	1.4%	848	2.5%	6,578	1.2%	
Movies & Amusements	588	2.6%	7,884	2.0%	883	2.6%	11,045	2.0%	
Health Services	2,101	9.1%	49,290	12.4%	2,694	7.9%	63,269	11.7%	
Legal Services	526	2.3%	3,882	1.0%	682	2.0%	4,605	0.8%	
Education Institutions & Libraries	504	2.2%	22,493	5.7%	905	2.7%	39,730	7.3%	
Other Services	5,571	24.2%	62,602	15.8%	8,131	23.9%	88,839	16.4%	
Government	743	3.2%	24,935	6.3%	1,391	4.1%	34,739	6.4%	
Unclassified Establishments	1,385	6.0%	1,386	0.3%	1,913	5.6%	2,020	0.4%	
Totals	23,031	100.0%	396,701	100.0%	34,086	100.0%	543,029	100.0%	
Totals	25,051	100.070	550,701	100.070	54,000	100.070	575,029	100.070	

Source: Copyright 2024 Data Axle, Inc. All rights reserved. Esri Total Population forecasts for 2024. Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.



Historic East Village

Prepared by Greater Des Moines Partnership



	Busine	esses	Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture, Forestry, Fishing & Hunting	133	0.6%	1,100	0.3%	431	1.3%	2,861	0.5%
Mining	11	0.0%	75	0.0%	20	0.1%	225	0.0%
Utilities	24	0.1%	629	0.2%	46	0.1%	879	0.2%
Construction	1,582	6.9%	18,111	4.6%	2,361	6.9%	24,006	4.4%
Manufacturing	626	2.7%	19,035	4.8%	1,018	3.0%	30,117	5.5%
Wholesale Trade	717	3.1%	16,484	4.2%	1,067	3.1%	23,849	4.4%
Retail Trade	2,658	11.5%	50,853	12.8%	3,980	11.7%	71,581	13.2%
Motor Vehicle & Parts Dealers	369	1.6%	8,670	2.2%	587	1.7%	10,719	2.0%
Furniture & Home Furnishings Stores	109	0.5%	1,083	0.3%	160	0.5%	1,376	0.3%
Electronics & Appliance Stores	63	0.3%	1,294	0.3%	92	0.3%	1,619	0.3%
Building Material & Garden Equipment & Supplies Dealers	243	1.1%	4,869	1.2%	389	1.1%	11,178	2.1%
Food & Beverage Stores	490	2.1%	14,396	3.6%	738	2.2%	19,295	3.6%
Health & Personal Care Stores	313	1.4%	3,827	1.0%	443	1.3%	4,905	0.9%
Gasoline Stations & Fuel Dealers	43	0.2%	490	0.1%	101	0.3%	1,175	0.2%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	301	1.3%	2,658	0.7%	385	1.1%	3,144	0.6%
Sporting Goods, Hobby, Book, & Music Stores	444	1.9%	5,193	1.3%	674	2.0%	6,779	1.2%
General Merchandise Stores	284	1.2%	8,372	2.1%	411	1.2%	11,392	2.1%
Transportation & Warehousing	442	1.9%	8,958	2.3%	756	2.2%	12,163	2.2%
Information	439	1.9%	10,144	2.6%	711	2.1%	12,723	2.3%
Finance & Insurance	1,545	6.7%	43,170	10.9%	2,106	6.2%	50,514	9.3%
Central Bank/Credit Intermediation & Related Activities	488	2.1%	8,100	2.0%	707	2.1%	10,243	1.9%
Securities & Commodity Contracts	494	2.1%	15,994	4.0%	632	1.9%	16,413	3.0%
Funds, Trusts & Other Financial Vehicles	562	2.4%	19,076	4.8%	767	2.3%	23,859	4.4%
Real Estate, Rental & Leasing	1,164	5.1%	10,828	2.7%	1,602	4.7%	13,102	2.4%
Professional, Scientific & Tech Services	2,191	9.5%	26,723	6.7%	2,997	8.8%	35,123	6.5%
Legal Services	553	2.4%	4,095	1.0%	727	2.1%	4,884	0.9%
Management of Companies & Enterprises	84	0.4%	13,640	3.4%	112	0.3%	13,798	2.5%
Administrative, Support & Waste Management Services	746	3.2%	9,275	2.3%	1,028	3.0%	14,991	2.8%
Educational Services	584	2.5%	22,661	5.7%	973	2.9%	39,641	7.3%
Health Care & Social Assistance	2,719	11.8%	62,064	15.6%	3,629	10.6%	82,186	15.1%
Arts, Entertainment & Recreation	511	2.2%	7,767	2.0%	830	2.4%	11,019	2.0%
Accommodation & Food Services	1,646	7.1%	28,867	7.3%	2,341	6.9%	39,310	7.2%
Accommodation	204	0.9%	4,136	1.0%	341	1.0%	5,877	1.1%
Food Services & Drinking Places	1,443	6.3%	24,731	6.2%	2,000	5.9%	33,432	6.2%
Other Services (except Public Administration)	3,081	13.4%	19,968	5.0%	4,780	14.0%	28,150	5.2%
Automotive Repair & Maintenance	431	1.9%	3,039	0.8%	679	2.0%	3,962	0.7%
Public Administration	742	3.2%	24,969	6.3%	1,387	4.1%	34,775	6.4%
Unclassified Establishments	1,383	6.0%	1,379	0.3%	1,911	5.6%	2,013	0.4%
Total	23,031	100.0%	396,701	100.0%	34,086	100.0%	543,029	100.0%

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